## Message Text

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PAGE 01 LA PAZ 09918 151320Z ACTION CU-04

INFO OCT-01 ARA-10 ISO-00 /015 W

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R 151315Z DEC 76

FM AMEMBASSY LA PAZ

TO SECSTATE WASHDC 3463

INFO USIA WASHDC

AMEMBASSY SANTIAGO

AMEMBASSY LIMA

AMEMBASSY BUENOS AIRES

UNCLAS LA PAZ 9918

FOR SECSTATE FOR CU/ARA; USIA FOR ILA, ICS/D

E.O. 11652: N/A TAGS: OEXC BL

SUBJ: SPEAKER EVALUATION: DALE FURNISH

- 1. PROFESSOR DALE FURNISH, ARIZONA STATE UNIVIERSITY; AMERICAN SPECIALIST: CU/ARA; "INTERNATIONAL ECONOMICS; FOREIGN INVESTMENT; ANDEAN PACT", WS-01.
- 2. FIRST TWO PRESENTATIONS: QP-G, ED-G, AR-F, RO-G, SPANISH-E THIRD PRESENTATION: QP-E, ED-E, AR-E, RO-E, SPANISH-3
- 3. FIRST PRESENTATION WAS PRIVATE LUNCHEON AT HOME OF EMBASSY POL/ECON OFFICER FOR TWELVE HIGH BOLIVIAN OFFICIALS AND LAWYERS INCLUDING THE DIRECTOR OF ECONOMIC AFFAIRS AT THE FOREIGN MINISTRY, THE HEAD OF THE INSTITUTO NACIONAL DE INVERSIONES, HIGH LEVEL OFFICIAL FROM THE MINISTRY OF PLANNING, A FORMER BOLIVIAN PRESIDENT, ADVISOR TO THE PRESENT PRESIDENT AND HEAD OF THE UNITED NATIONS IN LA PAZ.

THE SECOND PRESENTATION WAS FOR FORTY MEMBERS OF THE AMERICAN CHAMBER OF COMMERCE IN LA PAZ WHICH INCLUDED PROMINENT AMERICAN AND BOLIVIAN BUSINESSMEN. THE LECTURE TOPIC FOR BOTH OF THESE PRESENTATIONS WAS THE ANDEAN PACT. ON FIRST TWO PRESENTATIONS DR FURNISH SHOWED HE WAS DEFINITELY A PROPONENT OF ECONOMIC INTEGRATION OF THE ANDEAN COUNTRIES. ALTHOUGH HE HAD HAD VAST UNCLASSIFIED

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FIRST HAND EXPERIENCE IN CHILE AND PERU HE WAS NOT AS UP TO DATE

IN ECONOMIC MATTERS CONCERNING BOLIVIA AS AUDIENCE WOULD HAVE WANTED. AUDIENCE HAD FIXED OPINIONS AND FURNISH WAS SOMEWHAT AT A LOSS TO ANSWER SPECIFIC QUESTIONS. DISCUSSION PERIODS AFTER LECTURES WERE PROVOCATIVE BUT FURNISH'S STAND RATHER UNCONVINCING.

4. THIRD PRESENTATION WAS TO SIXTY UNIVERSITY STUDENTS AND TEACHERS AT THE UNIVERSIDAD MAYOR DE SAN ANDRES. HERE, DR FURNISH WAS ABLE TO FULLY DEVELOP HIS ANDEAN PACT TOPIC BY INCLUDING FOREIGN INVESTMENT AND THE MNCS MAKING THE PRESENTATION MORE COMPREHENSIVE. THE AUDIENCE, WITH NO PRECONCEIVED IDEAS CONCERNING THE SUBJECT, WAS MORE OBJECTIVE IN ITS RESPONSE. DR FURNISH WAS ABLE TO EXPOUND ON HIS SUBJECT AND ANSWER QUESTIONS CLEARLY IN EXCELLENT SPANISH TO THE COMPLETE SATISFACTION OF ALL IN ATTENDANCE. THIS LAST PRESENTATION WAS VERY SUCCESSFUL FOR POST'S OBJECTIVES.

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Subject: SPEAKER EVALUATION: DALE FURNISH

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